119. The answer to question 60 states that network interfaces should not be included in the pricing spreadsheet, that printers alone are to be priced. However, 2.1 on page 8 under General Requirements, Workgroup definition states that network attachment, interface and patch cord must be included in printer priced offered at no additional cost. We have gone through a lot of research to include the most responsive and competitive part number to submit and this confusion causes a problem. Can you please let me know which way it should be? Should a network card and patch cord model be submitted in the price sheet or just the network capable stand alone version?

Answer:

In the Pricing Spreadsheet (2.2), the printer price offered must include the cost of the cable and interface. In the LISTING (1.8.3) the printer, printer cable and interface should be listed and priced separately (if available separately from the printer's OEM). Prices in both the Pricing Spreadsheet and the LISTING must reflect the same Cost Ratio described in Bid Section 2.2.3.

Bid Section 1.8.3 requires a LISTING (both in hard copy and electronic format (Excel or Word file contained on the CD-ROM disc) of printers, printer related products and related services (by name, description , part number, etc.) offered, accompanied by pricing for each individual item or part number. In this LISTING, the printer offered for any given category, is priced <u>separately</u>, as are its available options, cable(s) interface(s), and related services. Authorized contract users will make selections from the contract line item numbers (CLIN) when placing orders. It will therefore be necessary for users to order a printer, and also an interface and appropriate cable, and/or other related products/services, all via separate CLINs as provided in the LISTING.
Pricing contained in the above- described LISTING will be used <u>only</u> for awarding CLINs on individual statewide printer contracts.

Bid Section 2.1, General Requirements are provided as required guidance to offerors when responding to this solicitation, more specifically when responding within the downloaded Pricing Spreadsheet.
Bid Section 2.2 refers to the Pricing Schedule. The Pricing Schedule is the Pricing Spreadsheet that is downloaded from the ASD website. Offeror data is entered into the Pricing Spreadsheet and it is returned on the CD-ROM disc as part of your firm's bid offer. This Pricing Spreadsheet is used <u>only</u> for evaluation purposes in determining which firms will receive an award. Pricing contained in the Pricing Spreadsheet will <u>not</u> be used for awarding CLINs on individual statewide printer contracts.

CLARIFICATION :

Portable, Desktop and Workgroup printers are to be priced <u>INCLUSIVE</u> of cable, interface and sufficient memory to support the individual printer category specifications, <u>ONLY IN THE PRICING SPREADSHEET (not necessarily in the CATALOG LISTING).</u>

In the Pricing Spreadsheet (For Evaluation), for Portable and Desktop categories, printers must be priced inclusive of the cost of a parallel cable and interface, and for Workgroup categories printers must be priced inclusive of the cost of a 10/100 Ethernet interface and a Category5 (Cat5) patch cord. In the CATALOG LISTING, other available interfaces i.e. USB, serial, Token Ring, etc. may be priced, as well as appropriate cables/patch cords.

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120. Section 4 Mandatory Requirements 30. Order option listed are from - PO form DGS-41-001, - AMEX Card, or Delivery order issued by DIT. The mandatory ordering requirements do not mention EVA ordering, is this an oversight? Should EVA ordering along with the 1% fee be added to this ordering section?

Answer:
Please refer to Section 2.8, entitled "eVA Business-to-Government Web Site".

121. In preparing our response, we did have one question, pertaining to Laser Printers that have a usage charge or a click charge. How would we include this pricing detail in our response to the state's bid?

Answer:
There is no provision for the separate inclusion of such a charge in a firm's offered printer purchase pricing.